

FUSION is an Electronics Manufacturing Services (EMS) company headquartered in Hillsboro, OR.

Rapid growth over the past few years has created the opportunity for expansion and supplier program development.

FUSION is a privately held company that offers excellent benefits, a great place to work and an opportunity for advancement.

Fusion offers excellent benefits, competitive salary and a fun working environment.

If you are interested in joining our team, please submit your resume as specified below.

At FUSION, our mission is to create success in everything we do. We know that this success stems directly from our people, which is why we strive to bring out the best in every employee. We understand that if we start by hiring A+ player who is not only hardworking but also passionate about what they do, we have an incredible formula for a thriving organization. FUSION empowers people to think creatively, collaborate with one another, and make great decisions.

#### About FUSION

**Live the Fusion Values:** Fusion team members strive to live our core values every day. We live, breathe, and believe in our core tenants. They are the foundation of our company. Every decision we make aligns with our values and supports the company's mission of success.

**Keep Getting Better:** At Fusion, there's no such thing as "good enough." We never rest on our laurels – and if there's a better or more efficient way of doing something, we'll find it. Ours is a culture of continuous improvement and perpetually growing from shared experience.

**Help each other win:** We're more than an organization – we're a family. No one at Fusion operates in a silo. We believe in investing in our team, enjoying each other's company, and contributing to shared success through mutual respect and collaboration.

**Do what is right:** Every member of our team understands that true success comes from integrity. We know mistakes are a part of life – but when we make a mistake, we own it, fix it, and learn from it. We see challenge as an opportunity for team collaboration, learning, and growth.

**Deliver confidence:** When it comes right down to it, we're in the business of facilitating success – which means it's our job to instill confidence with our work. Our customers should always know what to expect from us, and we deliver on our promise – every time.

**Position -** Sales Prospector / Entry Level Marketing

**Reports to:** Vice President of Business Development

This is an excellent career opportunity for a recent college graduate, transitioning Veteran or someone at the beginning of their career. An ideal candidate would be a high-performing go-getter with knowledge of current social media platforms and trends and a willingness to learn. Fusion will provide excellent training and on-going support to make sure the person in this role has success both short and long term.

Sales and Marketing Support

- Researches through the internet potential customer leads.
- Researches and reports on industry trade shows that fit the Fusion Customer Profile.
- Research, report and keep capability profiles on identified competitors.
- Follows up on trade show leads.
- You will grow the Social Media platform by distributing established, engaging digital content across LinkedIn, Facebook, and Fusion's Website.
- Develop relevant content topics to reach the company's target customers.
- Uses LinkedIn to identify and network with decision makers.
- Supports Fusion trade show activity.
- Participates in all internal projects/teams as assigned.
- Calls on and schedules appointments with potential leads for the VP of Business Development.

### Skills and Qualifications

- Must be a US person.
- Bachelor's degree or equivalent work experience.
- Computer proficiency with Microsoft Office applications Word and Excel, ERP/MRP experience a plus.
- Desire to learn new skills on the job.
- Excellent communication skills i.e., being able to communicate orally, in person and by telephone in a clear concise manner.
- Strong analytical skills for identifying issues and solving problems.
- Ability to see the bigger picture as it relates to the whole business.
- A self-starter working style - i.e. you are predisposed to ask questions and take opportunistic action.
- Should have good organization, presentation and customer service skills.